



AMAG EXECUTIVE ACADEMY

...driving sustained learning

Who We Are

- Amag Executive Academy (AEA) is the training division of Amag Nigeria Limited.
- We are a dynamic training academy with focus on capacity building, enhancing people performance, coaching & counselling professionals and delivering team building events.
- We believe we have a lot to impact lives within and outside our immediate work environment by virtue of the experiences and professional skills acquired over many decades.



What We Do

We specialize in designing and delivering business and specialized courses as open or in-plant training programmes to various clients in different sectors of the economy such as

- Manufacturing
- Telecommunication
- Engineering
- Insurance
- Banks and Other Financial Institutions
- Pension Custodians
- Fund Administrators

Corporate Office

Amag Nigeria Limited

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About AEA

- Commenced operations in May 2010 and with a director that has worked in several commercial banks and served in various capacities for two decades, you can be confident that your delegates will be in safe and professional hands.
- Prior to forming the academy, our director has gained years of experience in dealing with training and team event providers such as FITC, NIBSS, Banks etc.
- We differentiate ourselves from competition by paying proactive attention to the training needs of our clients.
- Through our unique tailored approach to team building and coaching, you can be confident that your training event or coaching session will hit the mark – every time.

Our Vision

- To be a progressive world class service provider and a major player in the learning and development industry to our clients in the key sectors within and outside Nigeria.



Our Commitment

- All our training programmes and coaching sessions are personally designed to achieve individual and corporate objectives.
- All our participants get the same high level of attention to detail to ensure their needs are fulfilled precisely regardless of the size of the class.
- We also ensure they acquire the knowledge required to adopt best practices and implement new strategies and principles the very next business day.



Our Core Values

- Professionalism
- Efficiency
- Integrity
- Passion
- Reliability
- Diligence
- Innovativeness
- Excellence



Our Services

- Training
- Coaching
- Research
- Consulting
- Advisory
- Project Management
- Audit
- Job Analysis & Evaluation
- Recruitment
- Outsourcing



The Management

- The management team comprises professionals with long-standing career backgrounds in varied technical, banking, insurance, manufacturing and consulting environments with good knowledge of best practices and business processes.
- Programme Director: Kehinde Olubi (Mrs)



Training Programmes

Our experienced instructors and course development experts work together to author customized courses within our core areas:

- Business Operations Management
- Customer Relationship Management
- Business Communication
- Sales and Marketing
- Audit & Compliance
- Supply Chain and Procurement
- Banking Operations and Regulations
- Risk Management
- Human Resources Management
- Personal Development
- Performance Improvement
- Leadership & Management
- Financial Security
- Information Technology
- Entrepreneurship

We also offer training in the following areas:

- Interpersonal Relationship Management
- Problem Solving & Decision Making
- Finance & Cost Management
- Facilities & Project Management
- General Administration



Types of Training Programmes

- Open courses
 - Duration 2-5days
- In-plant
 - Duration 2-5 days
- Intensive courses for busy executives
 - Duration 1-2 days
- Intensive courses for fresh graduates
 - Duration 2-3 weeks
- Intensive courses for Professional Examination
 - Duration 1-3weeks



Training Methodology

The method by which training is delivered is based on

- The needs of the company
- The needs of the trainee
- The task/s being performed

We always choose the right method to suit the audience, the content, the business environment, and the learning objective. The method chosen will

- motivate participants to learn,
- help them prepare for learning,
- enable them to apply and practice what they've been taught,
- help them retain and transfer what they have learned, and
- integrate performance with other skills and knowledge.



Training Methodology...

Common group training methods we employ include

- Stand up Facilitation
- Demonstrations
- Seminars
- Role playing
- Discussions
- Case Studies
- Simulations
- Exercises
- Assigned reading



Our Unique Selling Point

Our courses are designed based on the practical experience acquired over many decades. Our Strengths include:

- Practical Knowledge of training topics
- Method of training based on best practices
- Experience of the faculty
- Wide coverage of training programmes
- Provision of detailed participants manual, worksheets and handouts
- Availability of Learning Impact assessment tools, Quick Reference Guide
- E-learning courses with Case Studies and Quizzes
- Competitive pricing
- Accessibility of the training venue for our open programmes
- Key promoters are on ground



Training Interventions

- Comprehensive manuals (read)
 - This is made available in hard copy
- Slide presentations (read, see)
- An expert facilitator (hear, see)
- Group discussion (hear, say)
- Role Play (say, do)
- Simulation (say, do)
- Group activities and verbal feedback (say, hear)



Our faculty

- All our facilitators are seasoned and experienced professionals from various industries carefully selected to impart practicable knowledge and share experience with participants.



Training Impact Assessment

- Post-training Impact Evaluation forms would be administered immediately after the completion of the course
- A Post Training Report will also be made available for your consideration at the end of the training.
- For in-plant training, another post-training impact assessment is also done 3-6months after the conclusion of the training.



Training facilities

- Training rooms that can accommodate 10-15 participants
- Multimedia Projector
- Writing board
- Stand-by generator



Other Service Innovations

- Consulting
- Post-training consultation
- Educative materials – books, journals, etc
- Library Management Services
 - Corporate organisations
 - Individuals
- E-learning solutions and courses
- E-books
- Document Management solutions



Our Esteemed Corporate Clients

Commercial Banks

- First Bank Plc
- Guaranty Trust Bank Plc
- Stanbic IBTC Bank Plc
- Nexim Bank

Insurance Companies

- AXA Mansard Insurance Plc
- Niger Insurance Plc
- Sovereign Trust Insurance Plc
- Leadway Assurance Co. Ltd
- Mutual Benefit Assurance Plc
- Wapic Life Assurance Limited
- Wapic PLC

Specialized Banks

- FBN Mortgages Limited
- Trustbond Mortgage Bank Plc
- Jubilee-Life Mortgage Bank Limited
- Haggai Savings & Loans Limited
- Imperial Homes Mortgage Bank Limited
- Infinity Microfinance Bank Limited
- Blue Intercontinental Microfinance Bank Limited
- Asset Matrix Microfinance Bank Limited
- Mutual Benefit Microfinance Bank Limited

Other Financial Institutions

- NLPC PFA
- AIICO Pension Limited
- EDC Registrars Limited
- First Registrars Ltd
- First Pension Custodian Limited
- Sterling Assets Management & Trustees Limited

Manufacturing

- Nigerian Flour Mills (Bagco Division)
- Nigerian Aluminium Extrusions Limited
- Honeywell Flour Mills Plc
- Superflux International Limited
- Speedy Prints Limited
- Dangote Pasta Limited

Courier

- Courier Plus Services Limited

Healthcare

- Fidson Healthcare Plc
- Glaxo Smithkline Nigeria Plc

Telecoms & Engineering

- IHS Nigeria Plc
- Toptech Engineering Limited
- Mainone Cable Nigeria

Government

- NIRSAL
- Lagos Metropolitan Area Transport Authority (LAMATA)
- Nigerian Railway Corporation

Others

- Inland Containers Nigeria Limited
- MFI Office Solutions Africa Limited
- Lubicon International Properties Limited
- City Travels & Tours Limited
- Harafban Group
- Castlat Group



Conclusion

- Our main assignment is to ensure that we add value to all the delegates attending our workshops
- We ensure they enjoy the time they spend with us by enhancing their skills through our training sessions case studies and practical experience sharing
- We aim to make them more efficient and effective by preparing them for higher responsibilities.
- We also motivate them to increase the value of their contribution to their organisations



YOU ARE WELCOME

